

Flexible Automation + Industry 4.0 = Transformation in Manufacturing.

THE EVOLUTION IN AUTOMATION

Fixed Automation (SPM)



Inflexible-no ability to change product or process

FIXED AUTOMATION

was designed to produce a Single product receptively.

Manual Changeover/ Programable Automation



Ability to change over but labor intensive with Significant downtime

PROGRAMABLE AUTOMATION

was designed to allow change one to some other products, but needs time and effort.

Fully Flexible Automation

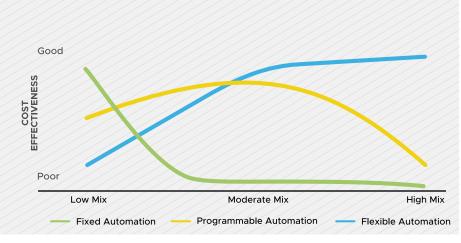


Quick/seamless conversion between product/process

FLEXIBLE AUTOMATION

is designed to seamlessly change from one to another product of same family or to a different family.

Cost Effectiveness of Automation



Once any product variability is introduced into the system, fixed automation becomes extremely ineffective from a cost standpoint. Conversely, flexible automation becomes more cost-effective as product mix increases and becomes the optimal solution once a moderate mix is achieved.

Key Elements Flexible Automation



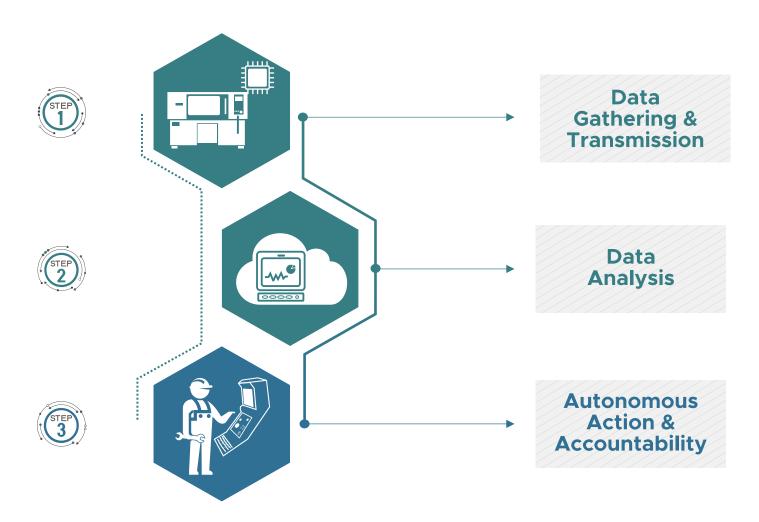


Quick Change Jaws of Workholding system





SmartFAC: Industry 4.0 Re-imagined



SmartCheck

Patent Applied technology for Automated 15 second daily health check of machine

SmartInsert

Patent Applied technology for Optimization of tool Insert life.

#2 #4 SmartFAC

#3

SmartSens

Technology for Electrical & Electronic Health Care of Machine

SmartCorrect

Auto-Correction of tool offsets to ensure Zero Defect Production



Technology for Productivity

Monitoring & Optimization

SmartFAC-Basic

It offers many advantages over other Industry 4.0 solutions and results in huge improvements in machine performance.

EASY TO ACCESS

Since **SmartFAC-Basic** is Internet based, Data it is available on Mobile, Tablet or Computer from anywhere in the world.

EASY TO GET STARTED

Everything is pre-installed on the machine and 'Industry 4.0' features are operational immediately after installation & powerup of machine.

EASY TO UNDERSTAND DATA

Only relevant data is displayed so that it is easy to understand and initiate action.

EASY TO AUTOMATE ACTIONS

SmartFAC Basic has patent filed **SmartACT** technology which makes it easy for user to automate actions based on user selected limits.

SmartPAD 4.0

Custom designed Keypad for easy input of Industry 4.0 data on the machine.



Transformation in Manufacturing.

SmartFAC REDUCES

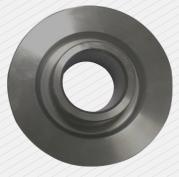
 Cycle Time Tool Cost **Machine Breakdowns**

Flexible Automation + Industry 4.0 (SmartFAC) has a COMPOUNDING Effect

Jump in OEE X

Higher Output / hour







Competitor manual operated machine



Marshall Roboturn Cell with Industry 4.0 Technology

Floor to Floor time = 107 Sec.

Average Production / Hour = 33.5 pc

Avg. M/c running hours per day = 17.8 because of various scheduled and unscheduled stoppages.

> Avg. Production / day = $33.5 \times 17.8 = 596$ pc.

Floor to Floor time = 96 Sec.

Average Production/ Hour = 37.5 pc

Avg. M/c running hours per day = 22.9 because of Automation and Industry 4.0

> Avg. Production / day = 37.5 x 22.9 = **858 pc.**

44 % Extra Output



"HUGE JUMP IN PROFITS"



Marshall machines, Itd.

Head Office & Works

C-86, Phase-V, Focal Point, Ludhiana 141 010 Phone: +91 161 5012406, 5012407, 5019648

Industry 4.0 Center

75-B, Sector 5, IMT Manesar, Distt. Gurgaon Phone: +91-0124-4241813-15 | Cell: +91-96502 93942

Automated Solutions Division (Unit II) D-116A, Ph.-V, Focal Point, Ludhiana-141010 headoffice@marshallcnc.com | cncsales@marshallcnc.com marshallcnc.com | marshallcnc.in | marshallautomation.in



Marshall Automation America. Inc.

Smart CNC Automation & Guaging Solutions

Office & Technology Center

Suite #23, 2885 North Berkeley Lake Road, NW Duluth, GEORGIA - 30096(USA)

Phone: 404-394-6678

info@marshallautomationamerica.com marshallautomationamerica.com